2 CHAPTER 1 | STARTING WITH INQUIRY: HABITS OF MIND OF ACADEMIC WRITERS

popular magazines. Academics strive to go beyond what is quick, obvious, and general. They ask questions based on studying a subject from multiple points of view, to make surprising connections that would not occur to someone who has not studied the subject carefully. It follows that academic writers are accustomed to extensive reading that prepares them to examine an issue, knowledgeably, from many different perspectives, and to make interesting intellectual use of what they discover in their research. To become an adept academic writer, you have to learn these practices as well.

Academic writing will challenge you, no doubt. But hang in there. Any initial difficulty you have with academic writing will pay off when you discover new ways of looking at the world and of making sense of it. Moreover, the habits of mind and core skills of academic writing are highly valued in the world outside the academy.

Basically, academic writing entails making an **argument**—text crafted to persuade an audience—often in the service of changing people's minds and behaviors. When you write an academic essay, you have to

- define a situation that calls for some response in writing;
- demonstrate the timeliness of your argument;
- establish a personal investment;
- appeal to readers whose minds you want to change by understanding what they think, believe, and value;
- support your argument with good reasons;
- anticipate and address readers' reasons for disagreeing with you, while encouraging them to adopt your position.

Academic argument is not about shouting down an opponent. Instead, it is the careful expression of an idea or perspective based on reasoning and the insights garnered from a close examination of the arguments others have made on the issue.

The chapters in the first part of this book introduce you to the habits of mind and core skills of academic writing. By **habits of mind**, we mean the patterns of thought that lead you to question assumptions and opinions, explore alternative opinions, anticipate opposing arguments, compare one type of experience to another, and identify the causes and consequences of ideas and events. These forms of critical thinking demand an inquiring mind that welcomes complexities and seeks out and weighs many different points of view, a mind willing to enter complex conversations both in and out of the academy. We discuss academic habits of mind in the rest of Chapter 1 and refer to them throughout this book.

Such habits of mind are especially important today, when we are bombarded with appeals to buy this or that product and with information that may or may not be true. For example, in "106 Science Claims and a Truck-

WHAT IS ACADEMIC WRITING?

Starting with Inquiry

Habits of Mind of Academic Writers

In the strictest sense, <u>academic writing</u> is what scholars do to communicate with other scholars in their fields of study, their <u>disciplines</u>. I's the research report a biologist writes, the interpretive essay a literary scholar composes, the media analysis a film scholar produces. At the same time, <u>academic writing</u> is what you have to learn so that you can participate in the different disciplinary conversations that take place in your courses. You have to learn to *think* like an academic, *read* like an academic, *do research* like an academic, and write like an academic—even if you have no plans to continue your education and become a scholar yourself. Learning these skills is what this book is about.

Fair warning: It isn't easy. Initially you may be perplexed by the vocabulary and sentence structure of many of the academic essays you read. Scholars use specialized language to capture the complexity of an issue or to introduce specific ideas from their discipline. Every discipline has its own vocabulary. You probably can think of words and phrases that are not used every day but that are necessary, nevertheless, to express certain ideas precisely. For example, consider the terms *centrifugal force*, *Oedipus complex*, and *onomatopoeia*. These terms carry with them a **history** of study; when you learn to use them, you also are learning to use the ideas they represent. Such terms help us describe the world specifically rather than generally; they help us better understand how things work and how to make better decisions about what matters to us.

2)Sentence structure presents another challenge. The sentences in academic writing are often longer and more intricate than the sentences in



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happening? Do things have to be this way?) and **examining alternatives** (Maybe this doesn't need to exist. Maybe this could happen another way instead.).

For example, Mark Edmundson, a professor of English at the University of Virginia, observes that his students seem to prefer classes they consider "fun" over those that push them to work hard. This prompts him to ask how the consumer culture—especially the entertainment culture—has altered the college experience. In his essay "On the Uses of a Liberal Education," he wonders what it means that colleges increasingly see students as customers they need to please with Club Med-style exercise facilities that look "like a retirement spread for the young" more than as minds to be educated. He further asks what will happen if we don't change course—if entertaining students and making them feel good about themselves continue to be higher priorities than challenging students to stretch themselves with difficult ideas. Finally, he looks at alternatives to entertainment-style education and examines those alternatives to see what they would offer students.

In her reading on the American civil rights movement of the 1950s and 1960s, one of our students observed that the difficulties many immigrant groups experienced when they first arrived in the United States are not acknowledged as struggles for civil rights. This student of Asian descent wondered why the difficulties Asians faced in assimilating into American culture are not seen as analogous to the efforts of African Americans to gain civil rights (Why are things this way?). In doing so, she asked a number of relevant questions: What do we leave out when we tell stories about ourselves? Why reduce the struggle for civil rights to black-and-white terms? How can we represent the multiple struggles of people who have contributed to building our nation? Then she examined alternatives-different ways of presenting the history of a nation that prides itself on justice and the protection of its people's civil rights (Maybe this doesn't need to exist. Maybe this could happen another way.). The academic writing you will read-and write yourself-starts with questions and seeks to find rich answers.

Steps to Inquiry

question

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Observe. Note phenomena or behaviors that puzzle you or challenge your beliefs and values.

2 Ask questions. Consider why things are the way they are.

Examine alternatives. Explore how things could be different.

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A Practice Sequence: Inquiring

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The activities below will help you practice the strategies of observing, asking questions, and examining alternatives.

- Find an advertisement for a political campaign (you can find many political ads on the Internet), and write down anything about what you observe in the ad that puzzles you or that challenges your beliefs and values. Next, write down questions you might have (Do things have to be this way?). Finally, write down other ways you think the ad could persuade you to vote for this particular candidate (Maybe this could happen another way instead.).
- 2 Locate and analyze data about the students at your school. For example, you might research the available majors and determine which departments have the highest and lowest enrollments. (Some schools have fact books that can be accessed online; and typically the registrar maintains a database with this information.) Is there anything that puzzles you? Write down any questions you have (Why are things the way they are?). What alternative explanations can you provide to account for differences in the popularity of the subjects students major in?

ACADEMIC WRITERS SEEK AND VALUE COMPLEXITY

Seeking and valuing complexity are what inquiry is all about. As you read academic arguments (for example, about school choice), observe how the media work to influence your opinions (for example, in political ads), or analyze data (for example, about candidates in an election), you will explore reasons why things are the way they are and how they might be different. When you do so, we encourage you not to settle for simple either/ or reasons. Instead, look for multiple explanations.

When we rely on **binary thinking**—imagining there are only two sides to an issue—we tend to ignore information that does not fall tidily into one side or the other. Think of the sound-bite assertions you hear bandied about on talk shows on the pretext of "discussing" a hot-button issue like stem-cell research or abortion: "It's just wrong/right because it is!" Real-world questions (How has the Internet changed our sense of what it means to be a writer? What are the global repercussions of fast food? How do we make sense of terrorism?) don't have easy for-or-against answers. Remember that an **issue** is a subject that can be explored and debated. Issue-based questions, then, need to be approached with a mind open to complex possibilities. (We say more about identifying issues and formulating issue-based questions in Chapter 4.)

If we take as an example the issue of terrorism, we would discover that scholars of religion, economics, ethics, and politics tend to ask very differ-

ACADEMIC WRITERS SEEK AND VALUE COMPLEXITY

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ent questions about terrorism and to propose very different approaches for addressing this worldwide problem. This doesn't mean that one approach is right and the others are wrong; it means that complex issues are likely to have multiple explanations, rather than a simple choice between A and B.

In her attempt to explain the popularity of the Harry Potter books and movies, Elizabeth Teare, a professor of English, provides a window on the steps we can take to examine the complexity of a topic. She begins her essay "Harry Potter and the Technology of Magic" with the observations that author J. K. Rowling is one of the ten most influential people in publishing and that her books have "transformed both the technologies of reading and the way we understand those technologies." Motivated by a sense of curiosity, if not puzzlement, Teare formulates a guiding question: "What is it that makes these books-about a lonely boy whose first act on learning he is a wizard is to go shopping for a wand-not only an international phenomenon among children and parents and teachers but also a topic of compelling interest to literary, social, and cultural critics?" Notice that in doing so, she indicates that she will examine this question from the multiple perspectives of literary, social, and cultural critics. To find answers to this question, Teare explores a range of perspectives from a variety of sources, including publishers' Web sites, trade journals, academic studies, and works of fiction for young readers.

One of our students was curious about why a well-known musician, Eminem, was at once so widely popular and so bitterly reviled, a phenomenon he observed in discussions with friends and in reviews of Eminem's music. He set out to understand these conflicting responses by examining the differing perspectives of music critics, politicians, religious evangelists, and his peers; and then he formulated an issue-based question: "How can we explain Eminem's popularity given the ways people criticize Eminem personally and his music?" In looking at this issue, the student opened himself to complexity by resisting simple answers to his question about why Eminem and his music evoked such different and conflicting responses.

Steps to Seeking and Valuing Complexity

- Reflect on what you observe. Clarify your initial interest in a phenomenon or behavior by focusing on its particular details. Then reflect on what is most interesting and least interesting to you about these details, and why.
- Examine issues from multiple points of view. Imagine more than two sides to the issue, and recognize that there may well be other points of view too.
- Ask issue-based questions. Try to put into words questions that will help you explore why things are the way they are.

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A Practice Sequence: Seeking and Valuing Complexity

These activities build on the previous exercises we asked you to complete.

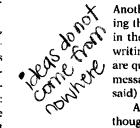
- 1 Look again at the political ad. Think about other perspectives that would complicate your understanding of how the ad might persuade voters.
- 2 Imagine other perspectives on the data you found on the students in your school. Let's say, for example, that you've looked at data on student majors. How did you explain the popularity of certain majors and the unpopularity of others? How do you think other students would explain these discrepancies? What explanations would faculty members offer?

ACADEMIC WRITERS SEE WRITING AS A CONVERSATION

joih an "conversation Wyour Whiting Another habit of mind at the heart of academic writing is the understanding that ideas always build on and respond to other ideas, just as they do in the best kind of conversations. Of course, conversations in academic writing happen on the page; they are not spoken. Still, these conversations are quite similar to the conversations you have through e-mail and instant messaging: You are responding to something someone else has written (or said) and are writing back in anticipation of future responses.

Academic writing also places a high value on the belief that good, thoughtful ideas come from conversations with others, many others. As your exposure to other viewpoints increases, as you take more and different points of view into consideration and build on them, your own ideas will develop more fully and fairly. You already know that to get a full picture of something, often you have to ask for multiple perspectives. When you want to find out what "really" happened at an event when your friends are telling you different stories, you listen to all of them and then evaluate the evidence to draw conclusions you can stand behind - just as academic writers do.

Theologian Martin Marty starts a conversation about hospitality in his book When Faiths Collide (2004). Hospitality is a word he uses to describe a human behavior that has the potential to bring about real understanding among people who do not share a common faith or culture. As Marty points out, finding common ground is an especially important and timely concern "in a world where strangers meet strangers with gunfire, barrier walls, spiritually land-mined paths, and the spirit of revenge." He believes that people need opportunities to share their stories, their values, and their beliefs; in doing so, they feel less threatened by ideas they do not understand or identify with.



ACADEMIC WRITERS SEE WRITING AS A CONVERSATION

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Yet Marty anticipates the possibility that the notion of hospitality will be met with skepticism or incomprehension by those who find the term "dainty." After all, he observes, that there are hospitality suites and hospitality industries suggests current usage of the term is different from historical usage, particularly in the Bible. To counter the incredulity or incomprehension of those who do not immediately understand his use of the term *hospitality*, Marty gives his readers entrée to a conversation with other scholars who understand the complexity and power of the kind of hospitality shown by people who welcome a stranger into their world. The stranger he has in mind may simply be the person who moves in next door; but that person could also be an immigrant, an exile, or a refugee.

Marty brings another scholar, Darrell Fasching, into the conversation to explain that hospitality entails welcoming "the stranger...[which] inevitably involves us in a sympathetic passing over into the other's life and stories" (cited in Marty, p. 132). And John Koenig, another scholar Marty cites, traces the biblical sources of the term in an effort to show the value of understanding those we fear. That understanding. Marty argues, might lead to peace among warring factions. The conversation Marty begins on the page helps us see that his views on bringing about peace have their source in other people's ideas. In turn, the fact that he draws on multiple sources gives strength to Marty's argument.

The characteristics that make for effective oral conversation are also in play in effective academic conversation: empathy, respect, and a willingness to exchange and revise ideas. **Empathy** is the ability to understand the perspectives that shape what people think, believe, and value. To express both empathy and respect for the positions of all people involved in the conversation, academic writers try to understand the conditions under which each opinion might be true and then to represent the strengths of that position accurately.

For example, imagine that your firm commitment to protecting the environment is challenged by those who see the value of developing land rich with oil and other resources. In challenging their position, it would serve you well to understand their motives, both economic (lower gas prices, new jobs that will create a demand for new houses) and political (less dependence on foreign oil). If you can demonstrate your knowledge of these factors, those committed to developing resources in protected areas will listen to you. To convey empathy and respect while presenting your own point of view, you might introduce your argument by saying:

Although it is important to develop untapped resources in remote areas of the United States both to lower gas prices and create new jobs and to eliminate our dependence on other countries' resources, it is in everyone's interest to use alternative sources of power and protect our natural resources.

As you demonstrate your knowledge and a sense of shared values, you could also describe the conditions under which you might change your own position.

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People engaging in productive conversation try to create change by listening and responding to one another rather than dominating one another. Instead of trying to win an argument, they focus on reaching a mutual understanding. This does not mean that effective communicators do not take strong positions; more often than not they do. However, they are more likely to achieve their goals by persuading others instead of ignoring them and their points of view. Similarly, writers come to every issue with an agenda. But they realize that they may have to compromise on certain points to carry those that mean the most to them. More important, they understand that their perceptions and opinions may be flawed or limited, and they are willing to revise them when valid new perspectives are introduced.

In an academic community, ideas develop through give-and-take, through a conversation that builds on what has come before and grows stronger from multiple perspectives. You will find this dynamic at work in your classes, when you discuss your ideas: You will build on other people's insights, and they will build on yours. As a habit of mind, paying attention to academic conversations can improve the thinking and writing you do in every class you take.

Steps to Joining an Academic Conversation

- Be receptive to the ideas of others. Listen carefully and empathetically to what others have to say.
- Be respectful of the ideas of others. When you refers to the opinions of others, represent them fairly and use an evenhanded tone. Avoid sounding scornful or dismissive.
- Engage with the ideas of others. Try to understand how people have arrived at their feelings and beliefs.
- Be flexible in your thinking about the ideas of others. Be willing to exchange ideas and to revise your own opinions.

A Practice Sequence: Joining an Academic Conversation

The following excerpt is taken from Thomas Patterson's *The Vanishing Voter* (2002), an examination of voter apathy. Read the excerpt and then complete the exercises that follow.

Does a diminished appetite for voting affect the health of American politics? Is society harmed when the voting rate is low or in decline? As the *Chicago Tribune* said in an editorial, it may be "humiliating" that the United States, the oldest continuous democracy, has nearly the lowest voting rate in the world. But does it have any practical significance?...